

I just wanted to keep you in the loop on what is going on here at Veracity Networks.

Veracity Networks is proud to be the Telecom solution for companies across Utah, both large and small. Clyde Companies Inc. along with its six subsidiaries is one of such businesses. I just thought I would copy you on a case study we recently did which explains why Clyde Companies chose Veracity.



“Veracity has enabled Clyde Companies to do better in our business”

The Challenge

Clyde Companies leadership team was tiring of the impersonal response and approach of its current national telecommunications provider. When issues arose with the phones or Internet, Clyde Companies’ IT employees had to rely on an automated system to get assistance. This wasted time resulted in lost connectivity, which resulted in lost revenue. Clyde Companies decided to search for a local telecommunications provider that could not only provide local customer service, but also competitive pricing for its regional offering.

“Our previous provider could not service certain office locations at an affordable rate,” said Paul Stokes, Information Technology Director of Clyde Companies. “As we expand offices throughout the Intermountain West, it became more vital for reliable and cost effective ways of communication between our corporate offices to onsite management and employees.”

Local Solution

Clyde Companies valued Veracity Networks as a network provider due to its local connectivity and community presence. Veracity Networks provided newer technology with stronger network connections and immediate customer service. Due to the variety of office locations and network infrastructure, Clyde Companies took advantage of data and internet offerings such as MPLS, T1 MPLS, Fiber MPLS and DSL MPLS. Through decreased connectivity costs, Veracity Networks saved Clyde Companies 10 percent on overall telecommunications costs and facilitated the transition to newer technology and equipment, resulting in increased bandwidth.

World-Class Results

“Veracity Networks has helped our organization grow by assisting with technical services, definite customer service responses, network configuration and telecommunications consulting,” said Stokes. “Veracity has enabled Clyde Companies to do better in our business by increasing the flexibility and connectivity between offices. Veracity is a valued telecommunications provider and partner.”

Feel free to read more of our case studies at <http://business.veracitynetworks.com>, and see how we provide “World Class Service With a Local Touch”.